



Presentation to IET M&WC Retired Professionals Group

CLASS
Customer Load Active System Services

Thursday 11 May 2017



electricity
north west
Bringing energy to your door



Tony McEntee

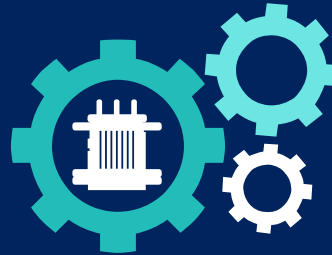
Head of Commercial Innovation



Agenda



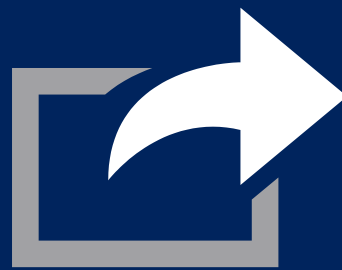
CLASS
Customer Load Active System Services



Background & original project

How does CLASS work?

Market Analysis



Deployment

Q & A



Background and CLASS project outline



Introducing Electricity North West



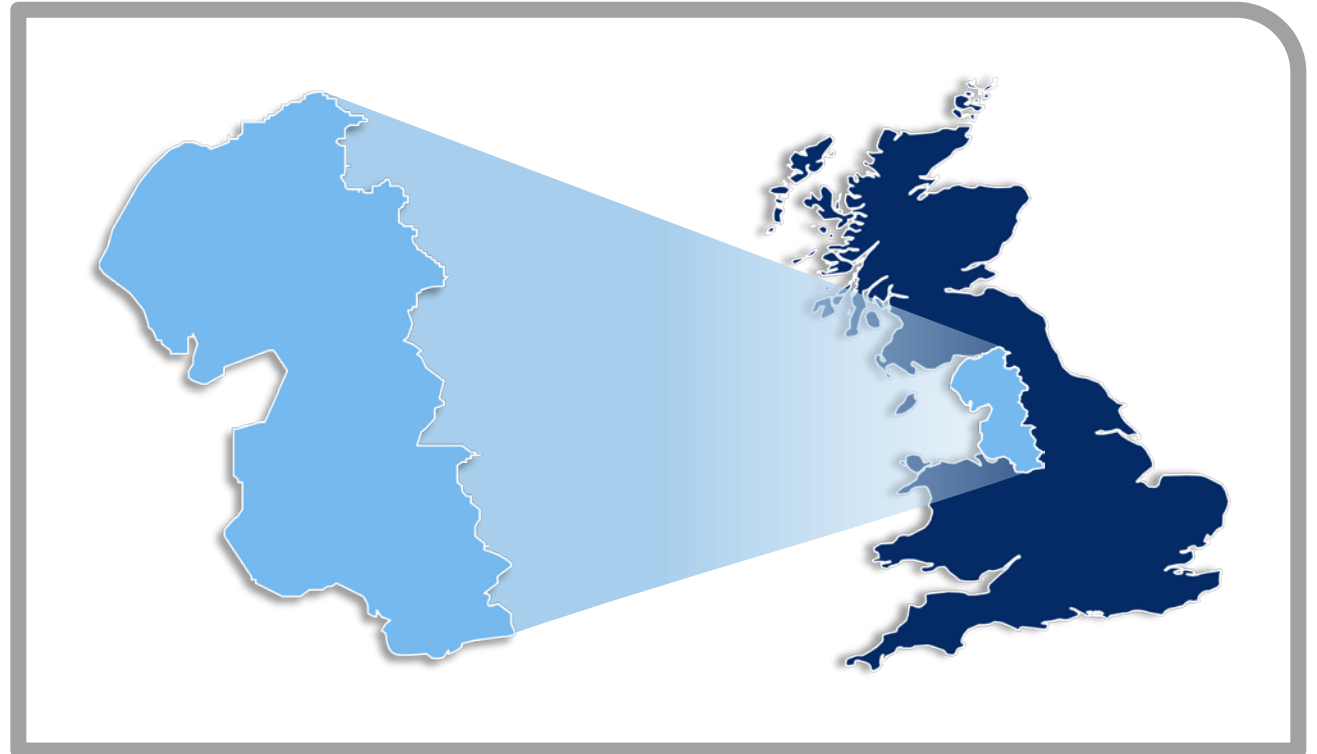
4.9 million



2.4 million



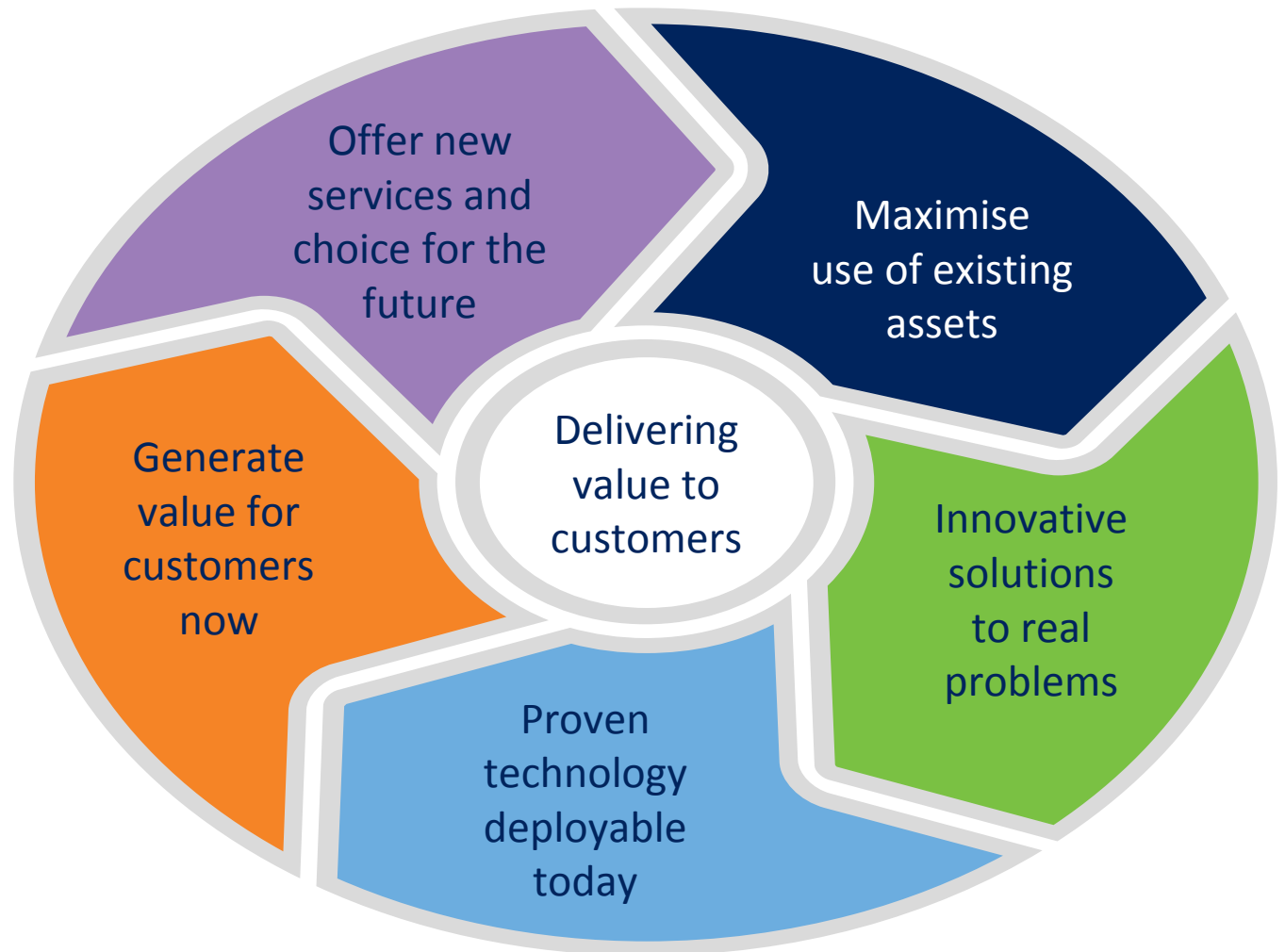
25 terawatt
hours



£12 billion of network assets

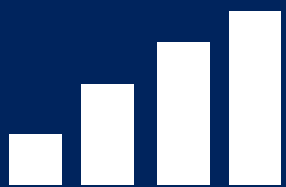
56 000 km of network ● 96 bulk supply substations
363 primary substations ● 33 000 transformers

Our innovation strategy





Leading work on developing smart solutions



Deliver value from existing assets



Customer choice



Five flagship products (second tier/NIC)

£42 million

C2C

SMART STREET

Celsius

CLASS

RESPOND



“

*Sought to demonstrate that
electricity demand can be
managed by controlling voltage...*

...without any discernible impacts
on customers

”



Customer Load Active
Systems Services

CLASS project overview



Objectives



Reduction of
peak demand



Frequency
response and
voltage
support



Voltage
and demand
relationship



No effect on
customers

What?

Baseline measure: Spring 2014

Monitoring waves: Summer 2014 to Spring 2015

All **485 000** customers in test area received letter

696 customers recruited at **baseline**

1,357 monitoring interviews



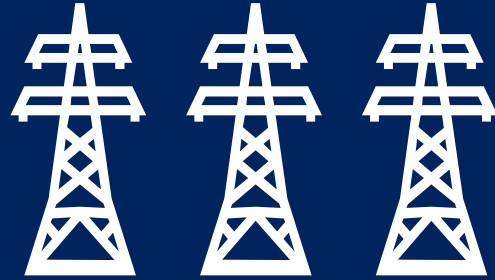
Customer hypothesis

“CLASS will be indiscernible to customers”

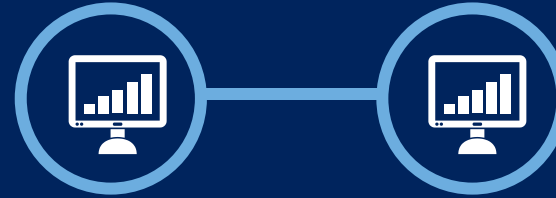
Customers will not see / observe / notice an impact on their supply quality when these innovative techniques are applied



Statistical findings are that domestic customers did not notice the CLASS functions



Lessons have been learned during the installation phase, that can be integrated into any future 'rollout'



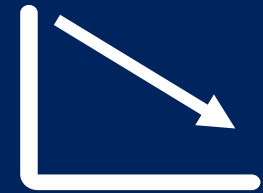
CLASS has provided National Grid with the ability to use an ICCP link which provides them with a demand response during a system frequency event



CLASS has shown an approximately linear relationship between voltage and demand



Low cost high speed frequency support



3GW demand reduction or boost



2GVA_r National Grid voltage control



Reinforcement deferral



24/7 voltage/demand relationship matrix

CLASS system overview



NGET System

ICCP Link

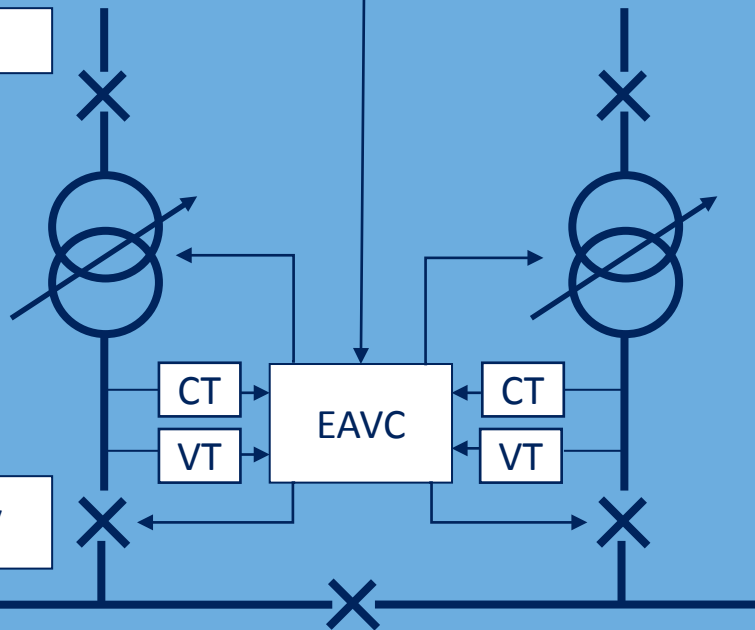
Central System

CLASS Dashboard

NMS

33kV

11/6.6kV



NGET System

ICCP link will provide future capability for National Grid to access the CLASS functionality directly for flexible whole system response

Central System (Dashboard)

Facility to specify service requirements
Monitors the status of each CLASS substation and which should be armed or disarmed
Monitor performance

Enhanced Automatic Voltage Controller

Measure performance. voltage, current, power, frequency etc
Hold arm/ disarm flags for each of the CLASS services
Trip or close circuit breakers or operate tap changers to implement CLASS services

CLASS extension objectives



Assess the market for each CLASS service



Market structure, entry qualifications and price
Size of market in 2015 and potential size to 2027
Current and potential future competitors – no, type and size of players

Assess the impact for each CLASS service



Market structure and service price
Competitors – number, type and size of players

Determine benefits for GB customers



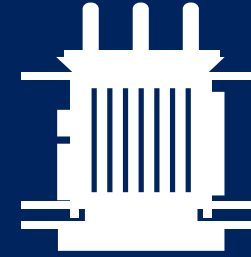
Costs and benefits for GB customers
Potential winners and losers in each market
Whole market impact
Sharing of DNO revenues with customers



Revenue and costs classified as Value Added Services (DRS8)



Services described generically as:
'distribution network voltage control and network management services procured from the licensee by National Grid for the purposes of its system operator residual balancing activity'.



The reasons for this decision:
These services utilise DNO assets
Licensees incentivised to provide services to National Grid: should benefit consumers by more efficient procurement of system balancing requirements;
Consumers should benefit by sharing any net revenue received by the licensee



How does CLASS work?



Reducing voltage reduces demand



1% change in
voltage ~ 1.3%
change in
demand

1% change in
voltage ~ 1.48%
change in
demand

1% change in
voltage ~ 1.22%
change in
demand

Reducing voltage means it will take slightly longer for a kettle to boil.



00:03:00

2%



00:00:08



2%

The cost £ to make your cup of tea is always the same!

*“A problem shared
is a problem
halved...”*

20,000 homes in a town

200,000 homes in a city

26 million across the GB



CLASS uses small changes over many customers to give a big response

Did customers notice CLASS?



No differences by customer type, trial type, region, vulnerable customers, survey season

No complaints from customers about power quality that could be attributed to CLASS

485,000
customers



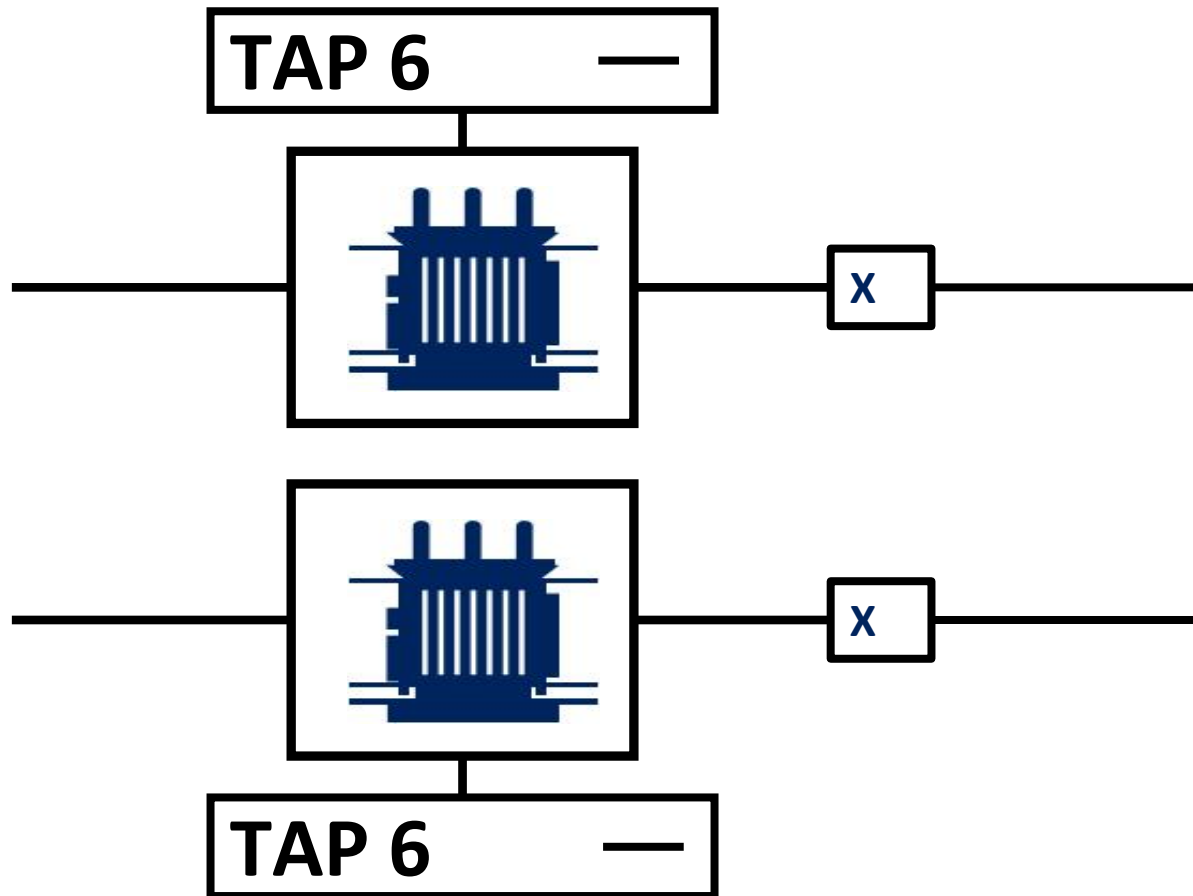
Customers did *not* notice the CLASS tests

Using our Primary (33kV/ 11KV) substations



33kV

11kV



Our Primary Substations have 'tapchangers' which allow us to change the 11kV voltage
This also changes the voltage in peoples' homes



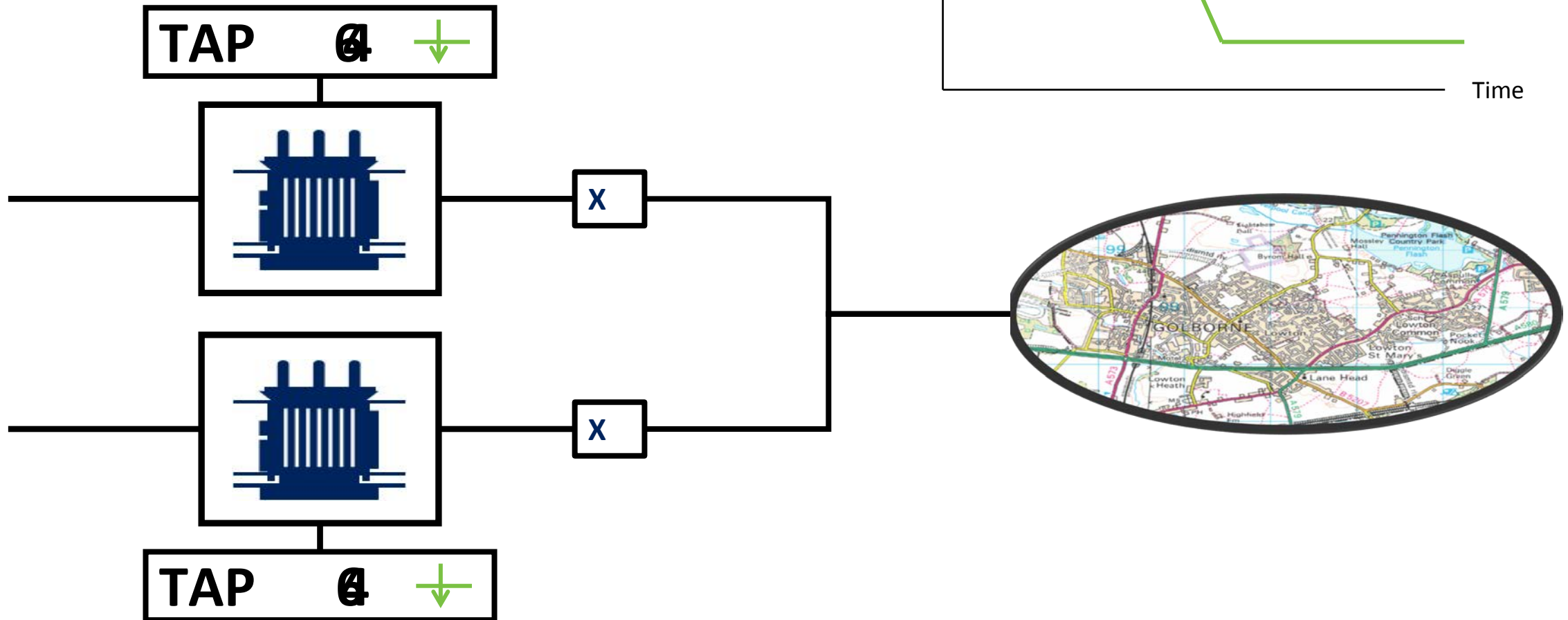
Primary transformer



Demand reduction using tapchangers



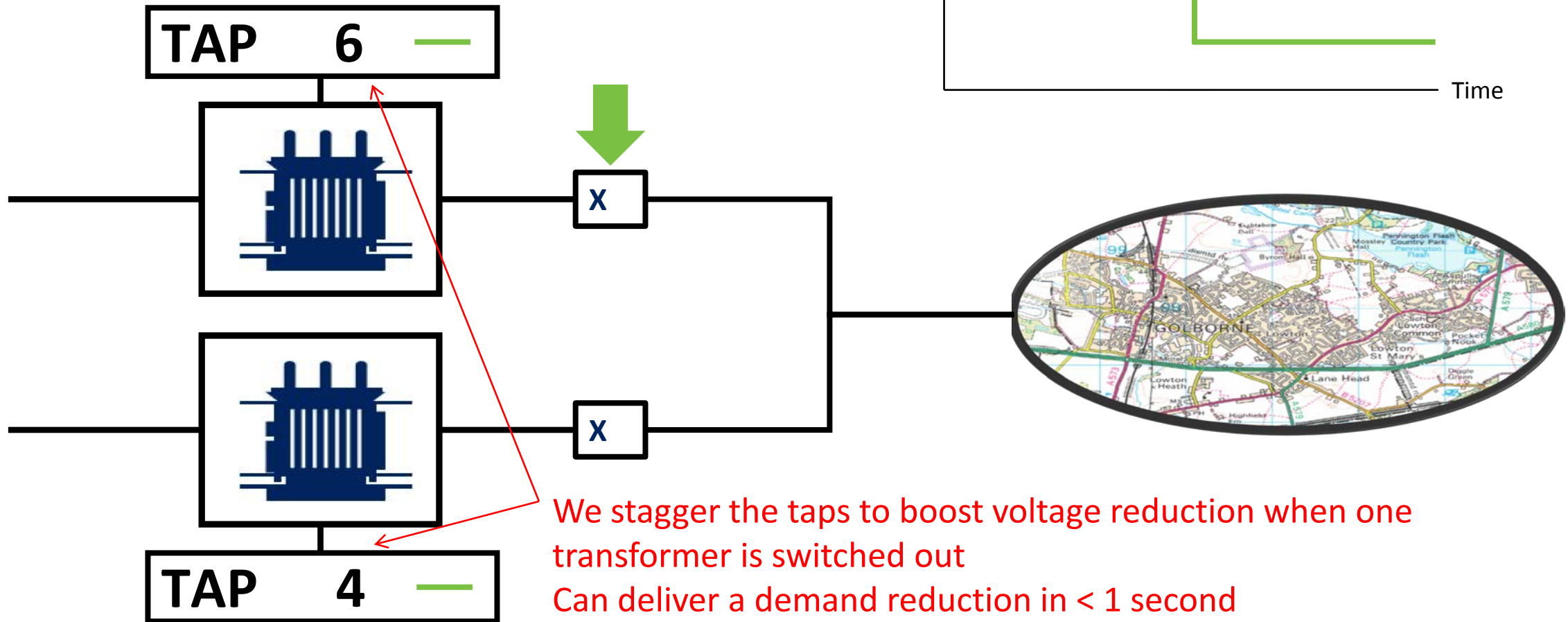
33kV



Demand reduction by switching out a transformer



33kV

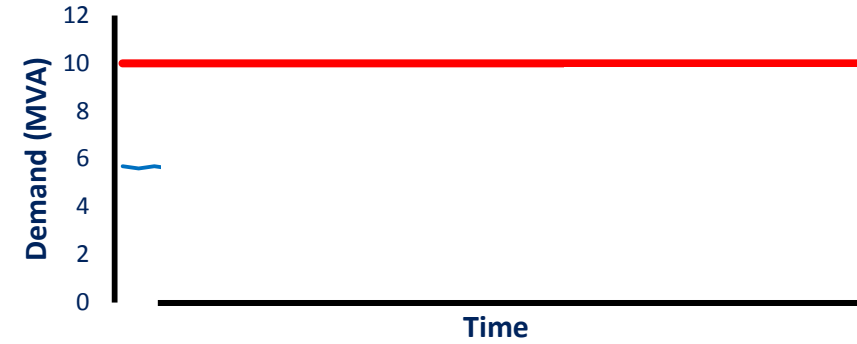
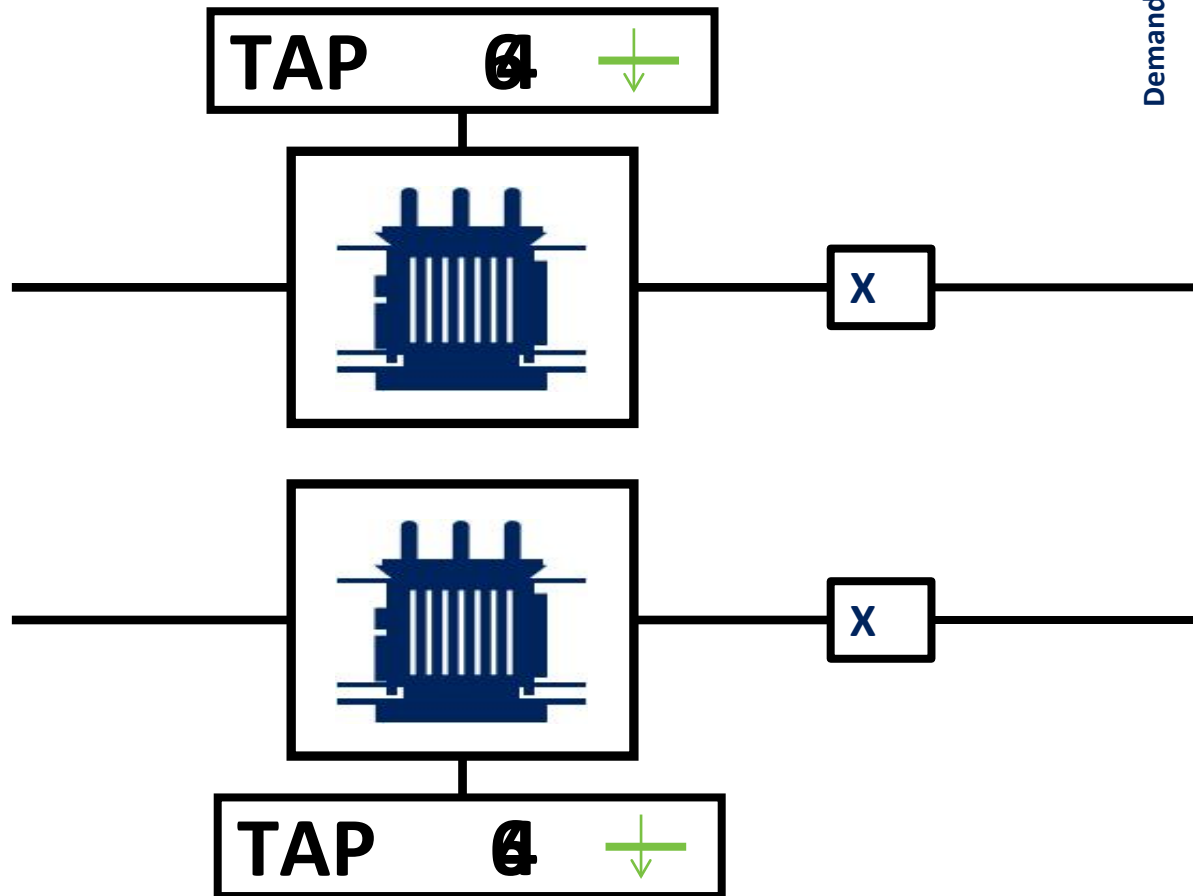


We stagger the taps to boost voltage reduction when one transformer is switched out
Can deliver a demand reduction in < 1 second

CLASS can also be used to defer reinforcement of our network



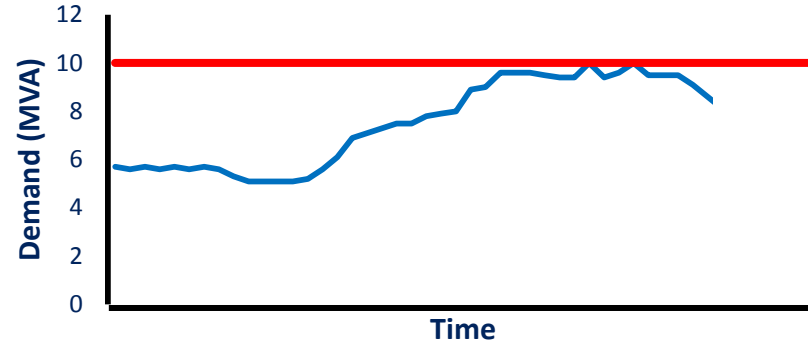
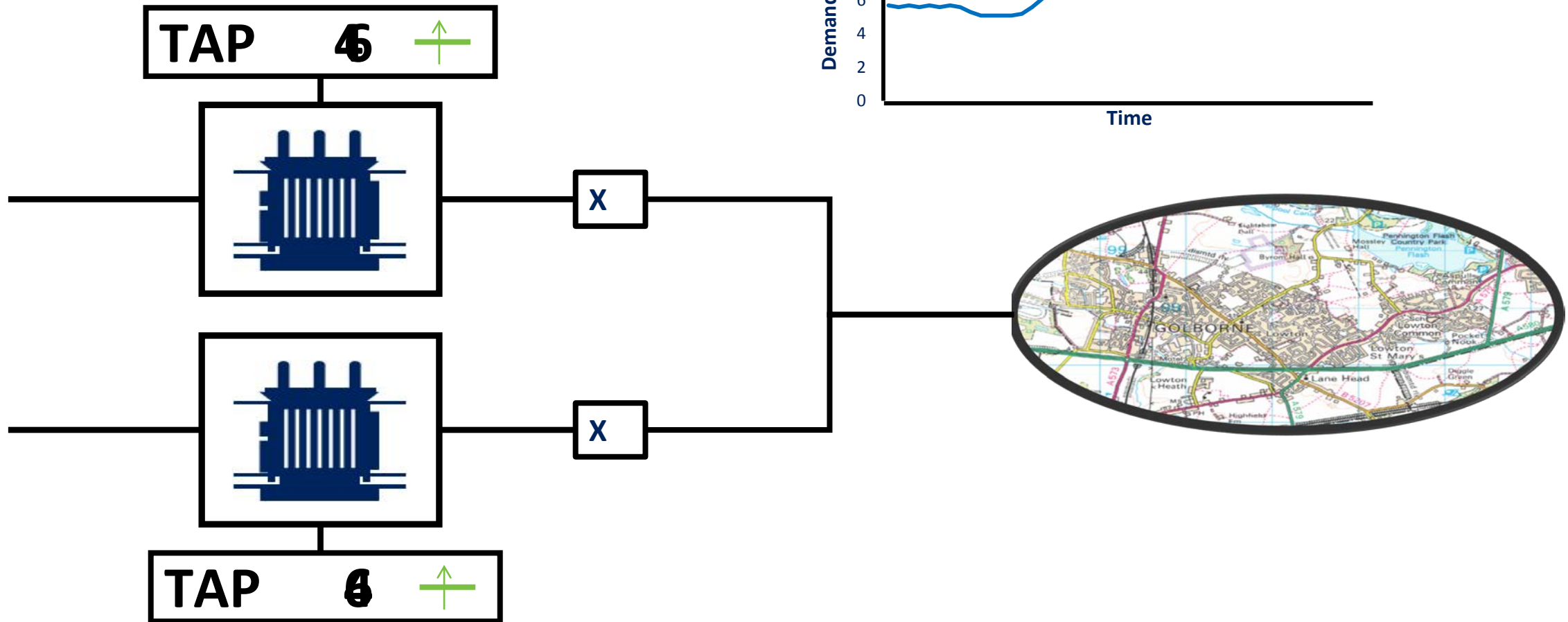
33kV



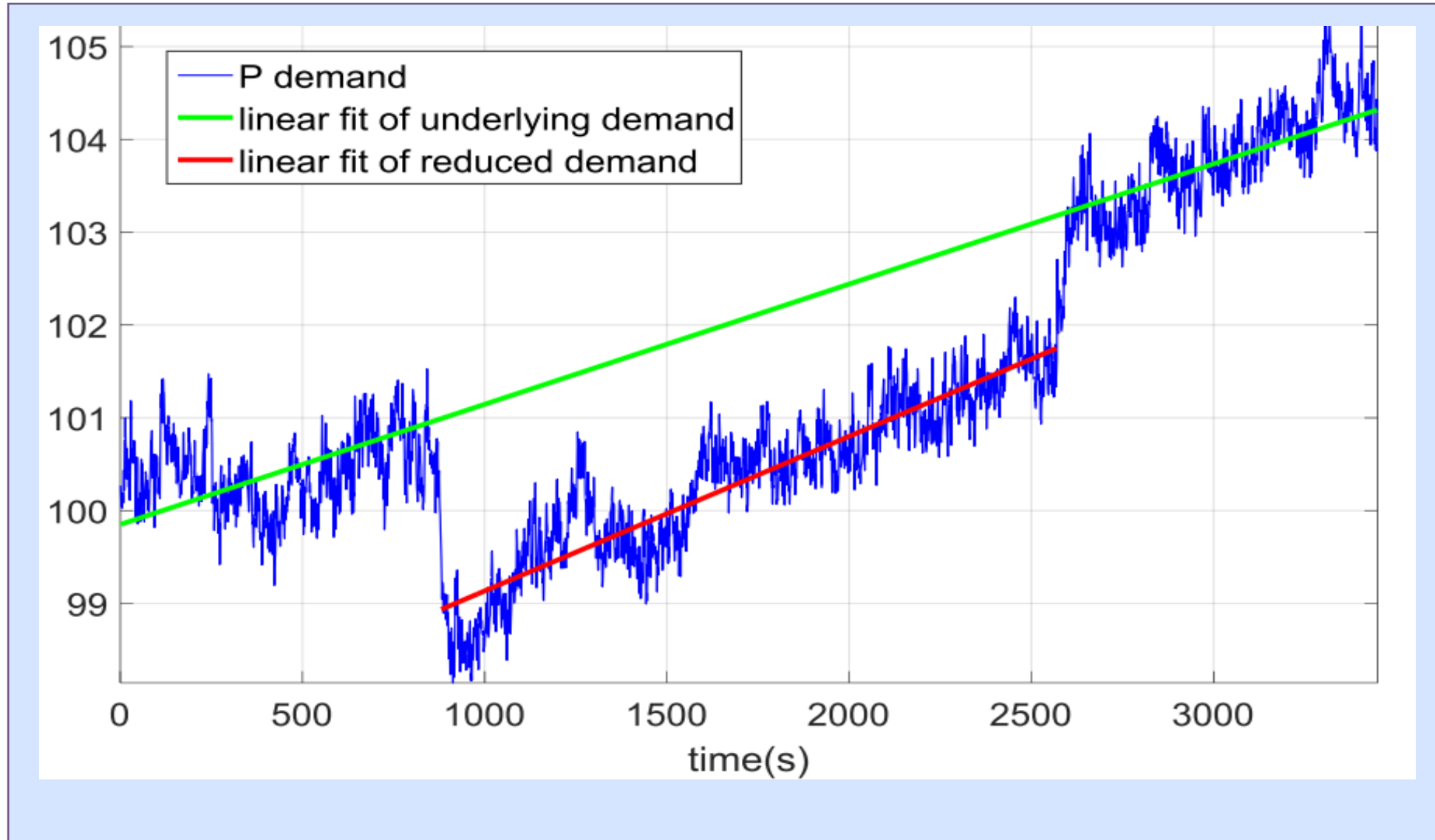
CLASS can also be used to defer reinforcement of our network



33kV



Measured CLASS response



Market Analysis

What is frequency?

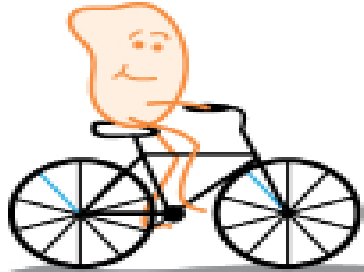


- Alternating current (AC) is what it sounds like – it flips back and forth: Electrons move first in one direction, then back in the opposite direction, 50 times a second, or 50 Hz. That's what we mean when we talk about 'frequency' .
- The grid, and everything connected to it are designed to work at 50Hz.
- Frequency fluctuates depending on how much energy is being used (demand) and how much energy is being generated (supply).
- Typically, it stays within a safe range, but when the system deviates too far from 50 Hz, things can go haywire, leading to massive blackouts.

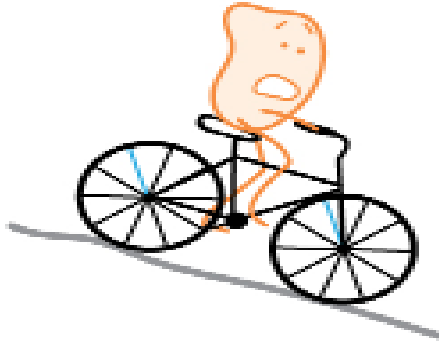
Balancing Supply and Demand



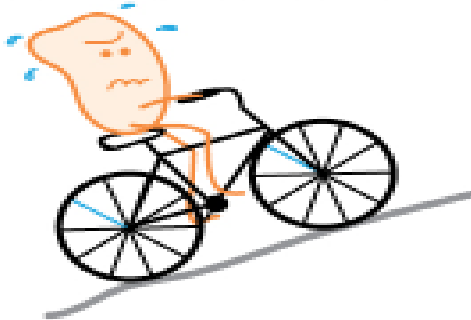
Supply and demand are balanced



Supply is a lot bigger than demand



Demand is a lot bigger than supply



The grid is a giant balancing act between supply and demand, If there's more demand than supply, the frequency drops; if there's more supply than demand, frequency goes up

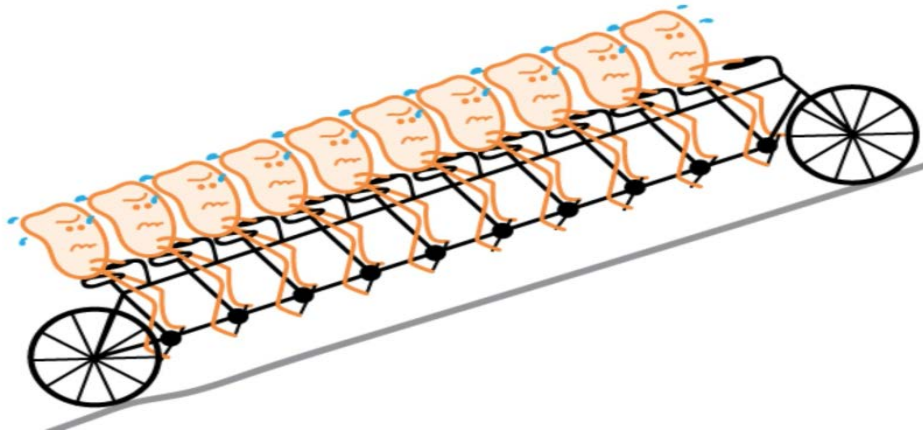
The role of frequency can be compared to riding a bike.

- Rider is the power plant and the bike represents things like power lines
- The speed of pedalling is the frequency and has to stay close to 50 Hz no matter what
- The slope represents demand: higher demand the hill gets steeper. Pedalling can't slow down, so must pedal a lot harder to keep going up the hill
- On the electric grid, this means that grid operators need to bring more power online
- And vice versa if demand falls

What happens if it goes wrong?



- Going back to the bike analogy, but this time make it a tandem with 10 riders



- Each rider is a power plant, and they all have to pedal at the same rate.
- As the hill gets steeper and steeper, eventually, the weakest rider will get fatigued and will stop pedalling.
- Those left have to pedal harder to make up for the slacker until the next weakest rider stops too.
- Each time a rider fails, it gets harder for everyone else to keep going.
- Soon, the whole bike will fall down.

It has happened in the US and Italy resulting in power cuts over a wider area affecting millions of people

Potential markets identified



What are Balancing Services?

Who provides Balancing Services?



Range of energy and capacity products designed by National Grid – the System Operator

Used to maintain the balance of supply and demand after gate closure, to maintain stability, and ultimately ensure security of supply

Balancing Mechanism (BM) providers – large, often transmission-connected generators

Non-BM (distributed resources)

Demand side response

Other TSOs (via interconnectors)

What Services do we plan to provide to National Grid?



Product	Notes
Primary Frequency Response	<ul style="list-style-type: none">• Activates automatically when frequency drops below a set level• Delivered through switching out a single transformer• <u>Must respond in within 10s and maintain service for 30s</u>• <u>Minimum requirement currently 10MW</u>
Secondary Frequency Response	<ul style="list-style-type: none">• Activates automatically when frequency drops below a set level• Delivered through tap changes• <u>Must respond in 30s and maintain service for 30m</u>• <u>Minimum requirement currently 10MW</u>
Fast Reserve	<ul style="list-style-type: none">• Activates by an instruction from National Grid• Delivered through tap changes• Through tap changes• <u>Must respond in 2m and maintain service for 15m</u>• <u>Minimum requirement currently 50MW</u>

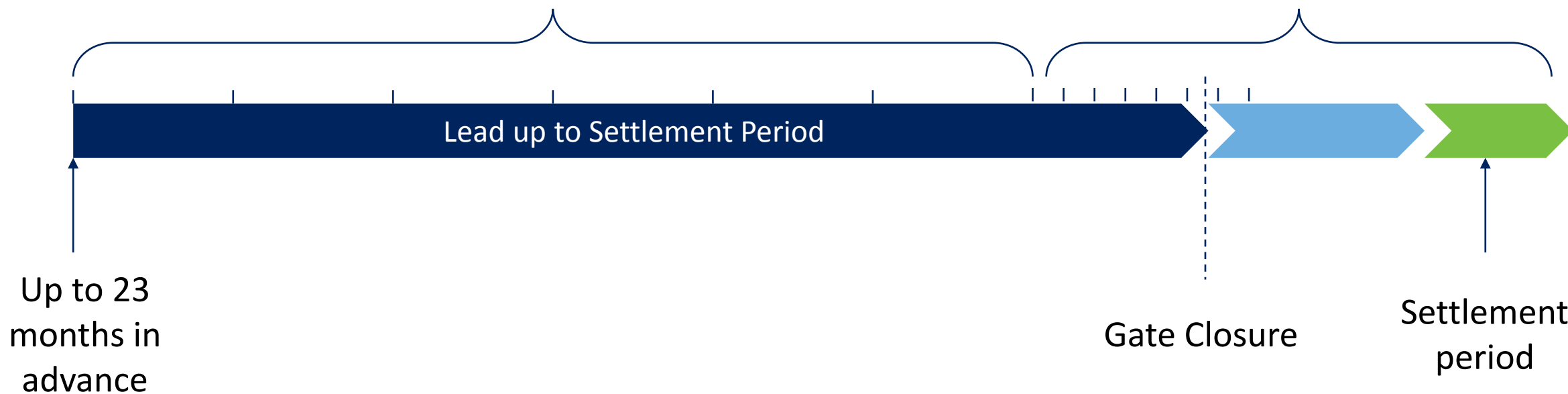
How are Services procured?



When does National Grid buy Balancing Services, and how long for?

Forward contracts procured at regular intervals (e.g. monthly to quarterly) – open to all providers

Remainder of requirement is procured through the Balancing Mechanism up to a few hours ahead



How does payment work?



How are providers paid for Balancing Services?



Forward-procured Balancing Services are structured as availability fees and energy fees

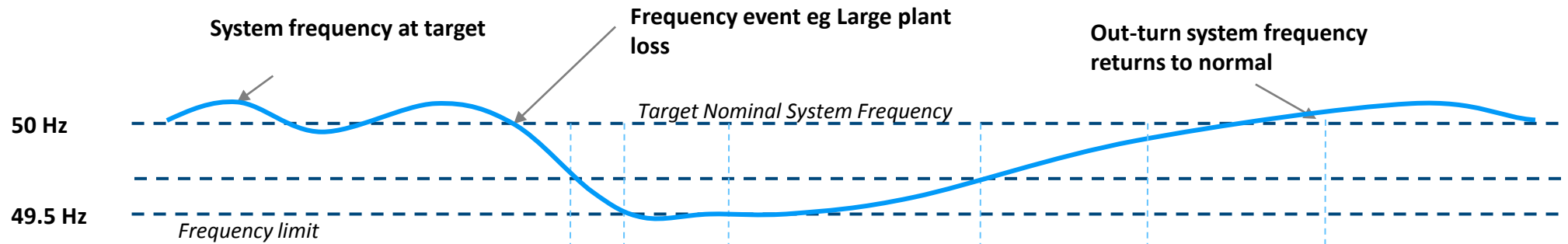
Successful providers are paid the availability fee for their 'window' and energy fee for any utilisation

Balancing Services procured in the Balancing Mechanism are paid according to bids and offers for energy utilised

How are the products used together?

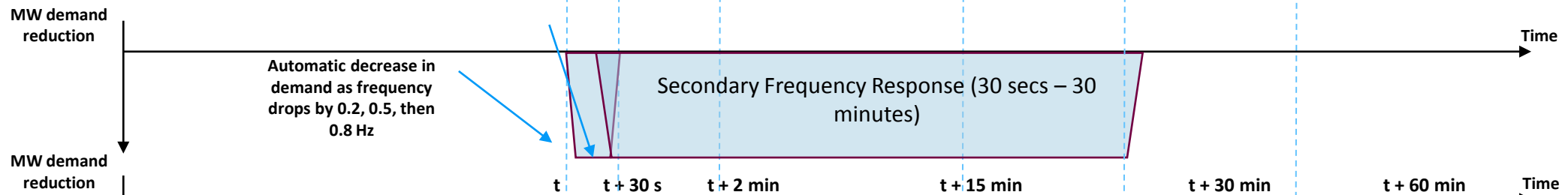


System frequency:



System services:

Response products



Reserve products

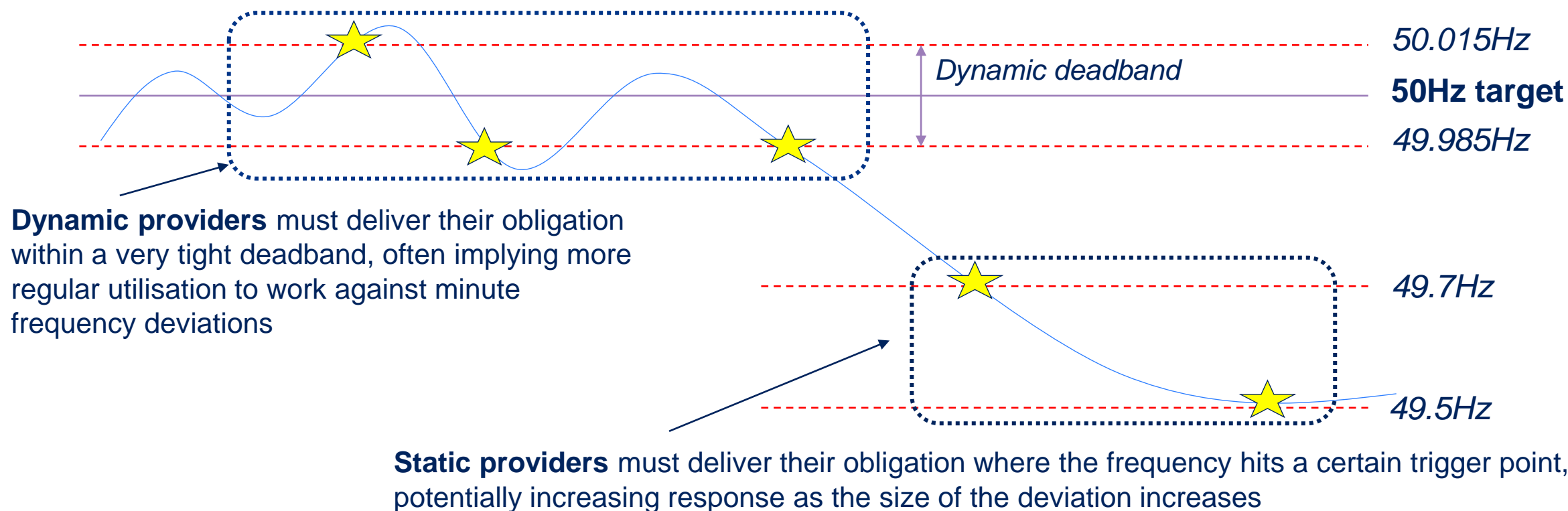


Dynamic vs static Frequency Response



NGET needs to maintain a proportion of dynamic response at all times

- CLASS' treatment as either static or dynamic will determine the size of its Frequency Response market, and have knock-on effects into other markets





Note that “Current” in this context refers to FY 2014/15 (one of the focus years for the impact assessment, for which we have a full year’s worth of data)

Significant contribution
from BM providers

Significant contribution
from Pumped Storage

Signs of stronger
engagement from DSR
participants

Highly competitive
STOR market

- Note – recent changes in the markets – (since September 2015):
 - New entry of Non-BM participants (DSR, Diesel) in Frequency Response
 - New entry of Non-BM participants in Fast Reserve (Gas Engines)



Why 2027? To account for changes in Balancing Services requirements resulting from an increase in largest infeed loss, and to allow for sufficient deployment of new technologies into balancing services markets.

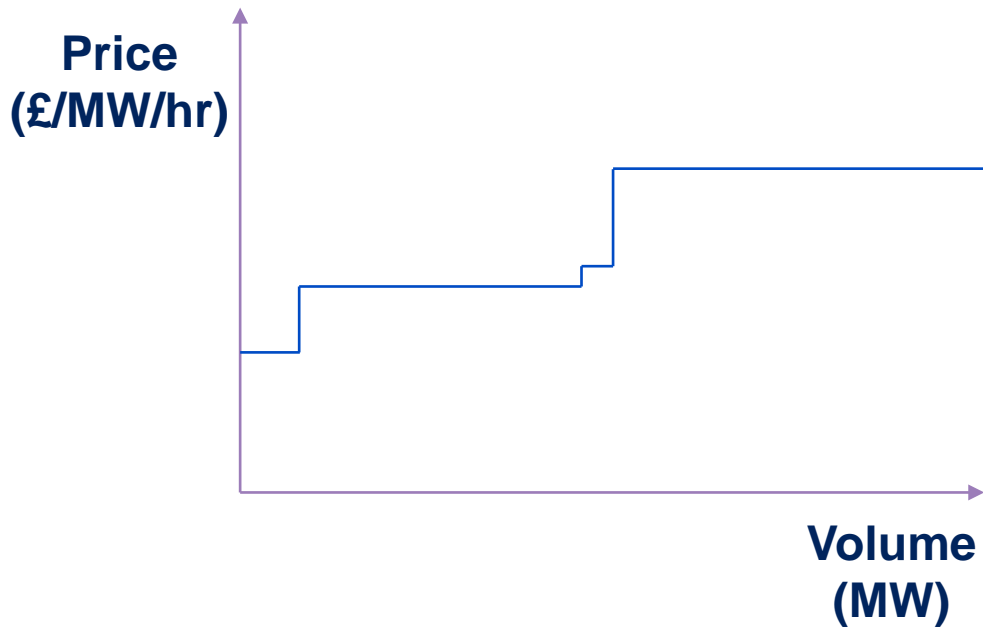
Increased market size
(driven by increased
infeed loss)

Reduced reliance on BM
providers of reserve

Increased participation
of small scale new
entrant technologies

Resources used:

- Lazard capital cost assumptions for generating technologies and storage technologies
- DECC Electricity Generation Costs (2016 Commissioning used to represent existing installations), and Parsons Brinkerhoff update (also 2013)
- DECC UEP 2015 (Electricity and Carbon Prices)



2014/15: Actual participant data and corresponding bids used as baseline stack, as reported by NGET

2027: New entry assumptions derived from CM results, and through deployment rates

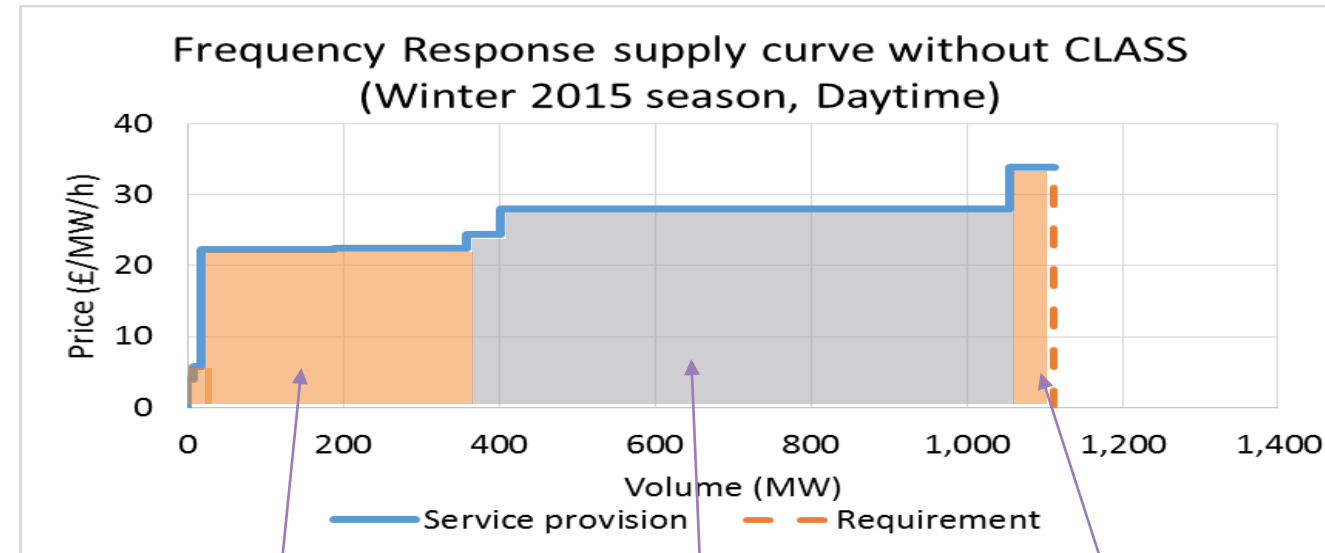
Baseline bids calculated from one of two methodologies:

- Opportunity cost
- Long run marginal cost (less other fixed revenues)



Supply of Frequency Response in 2014/15

- Sized for NGET's Secondary requirement, meaning surplus Primary and High was procured
- Minimum dynamic level of 450MW
- Firm providers (red areas) were predominantly pumped storage and thermals
- Other firm providers included small diesel generators
- BM (or "Mandatory" Frequency Response) regularly accounted for between 40-60% of total requirements



Pumped storage
(Firm)

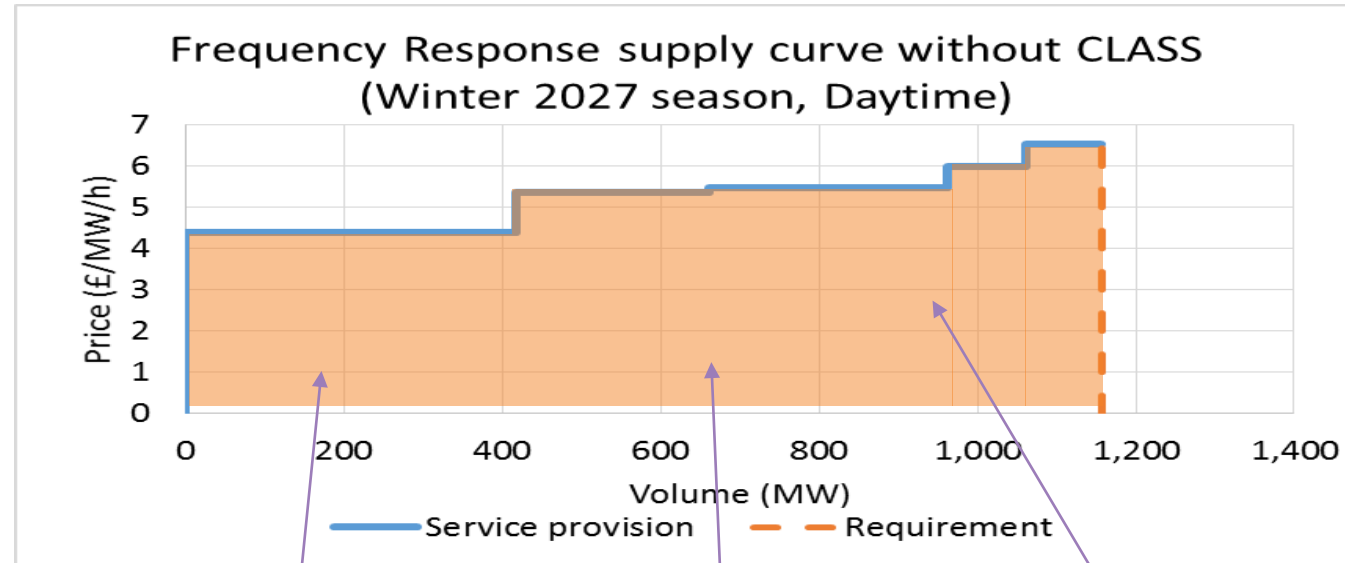
Thermal units
(BM/Mandatory)

Thermal unit(s)
(Firm)



Supply of Frequency Response in 2027

- Secondary requirement is assumed to be binding
- 450 MW dynamic constraint
- All provision met by Firm providers
- Bottom-up cost-based bidding produces lower fees than in 2014/15 – reflects greater competition from increased diversity of new entrants
- New entrants are assumed to have a 20 year life, and to benefit from forecast CM revenues



Pumped storage
(Firm)

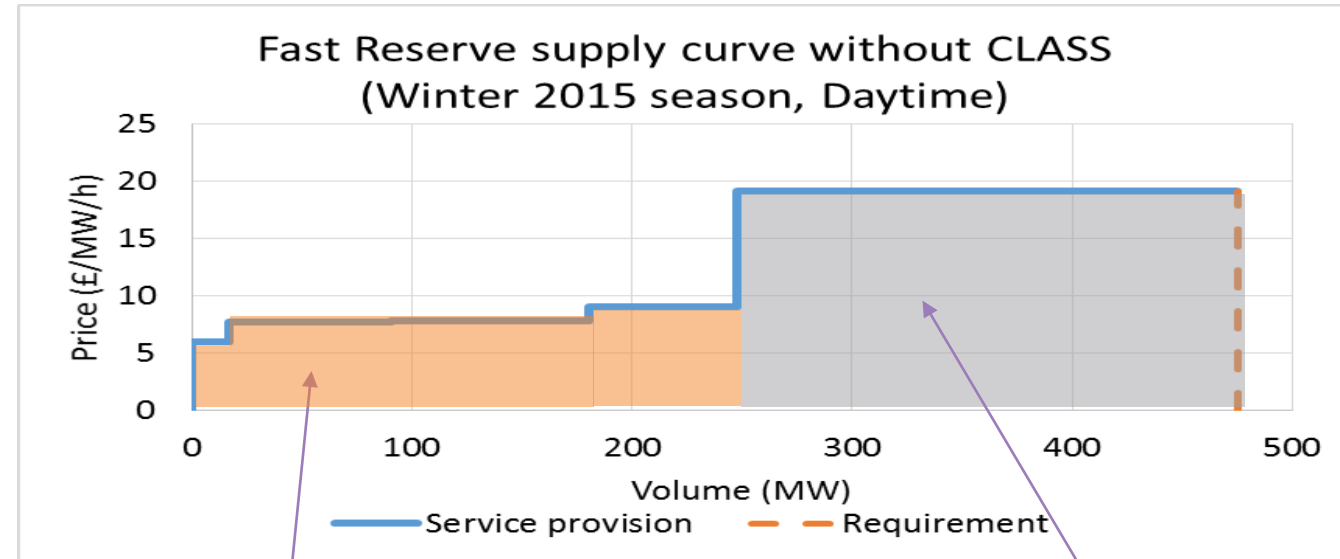
DSR

Batteries



Supply of Fast Reserve in 2014/15

- The market is split into Firm (tendered) contracts, and Non-tendered contracts
- The 2014/15 Firm market was fully supplied by two pumped storage providers
- Non-tendered contracts are understood to also be mainly supplied by pumped storage, for a few hours per day



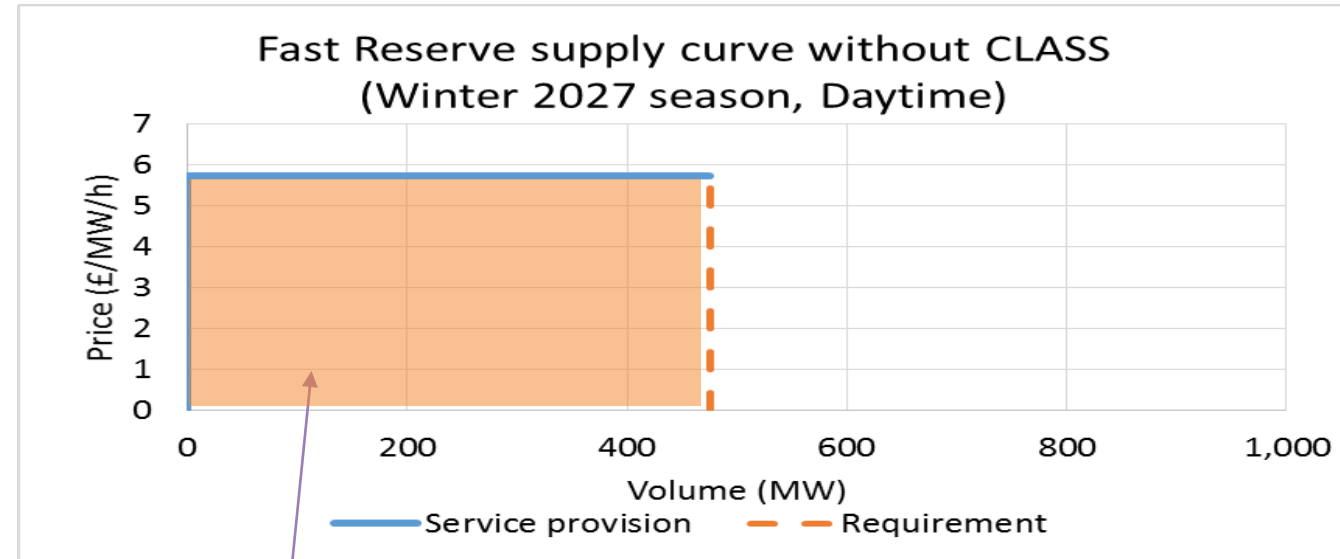
Pumped storage
(Firm)

Non-tendered
capacity

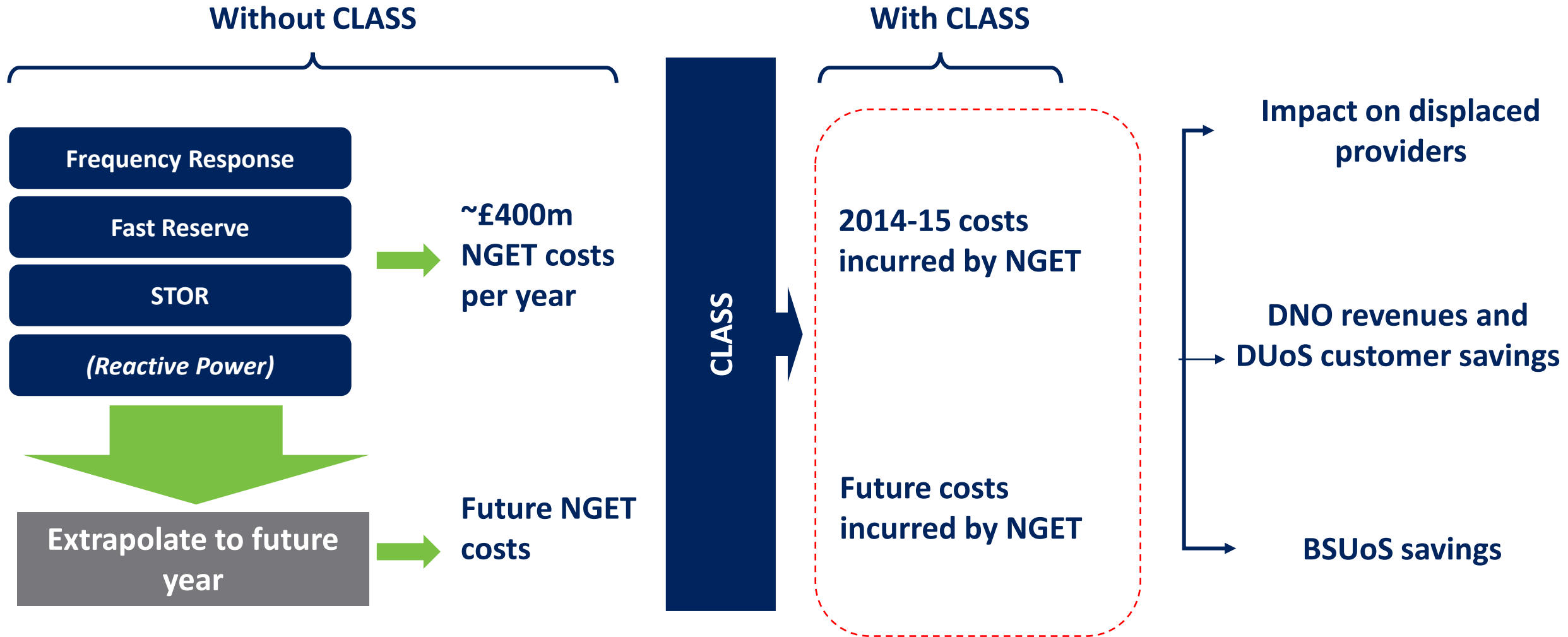


Supply of Fast Reserve in 2027

- Assumed that pumped storage is still competitive to provide Fast Reserve in 2027 by bidding down to opportunity cost
- Gas engines are out-of-merit owing to their LRMC-based bids being uncompetitive – though are assumed to provide any “shoulder” hours where pumped storage could otherwise be unavailable



Pumped storage
(Firm)



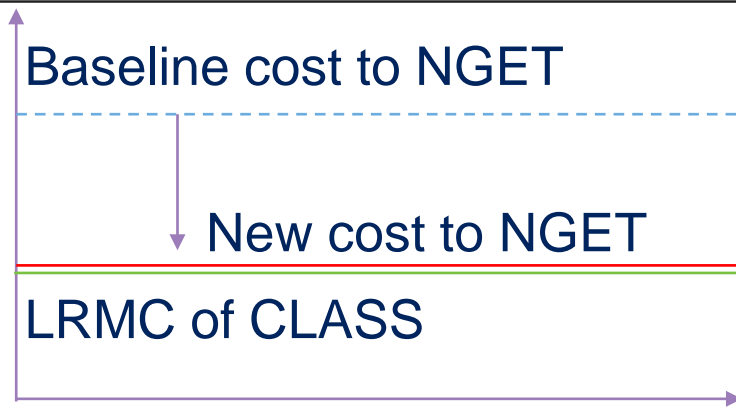


- BSUoS (Balancing Services Use of System) charges
 - Cost of NGET balancing actions are passed to consumers via BSUoS charges
 - If those costs can be reduced, majority of benefit passes to customers
- DUoS (Distribution Use of System) charges
 - All DNOs to treat CLASS costs and revenues as DRS8 as Directly Remunerated Service 8 DRS8, Valued Added Services
 - Net CLASS costs/revenues will be treated as Totex, being split between “fast” and “slow” money
 - Costs and revenues subject to each DNO’s sharing factor

CLASS pricing options

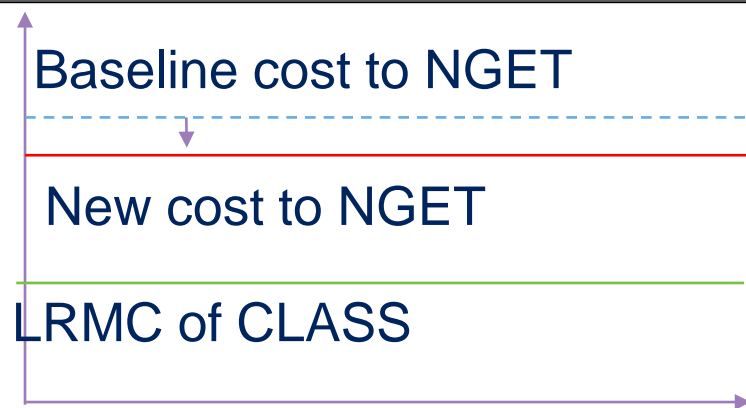


LRMC pricing



- Customer benefit from BSUoS reduction
- No net DUoS reduction

Shadow marginal pricing

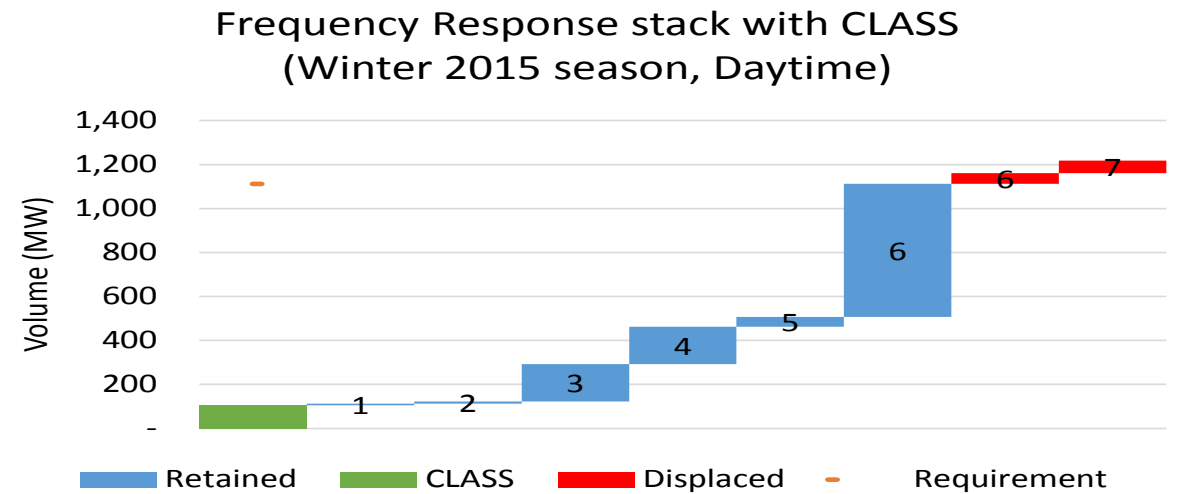
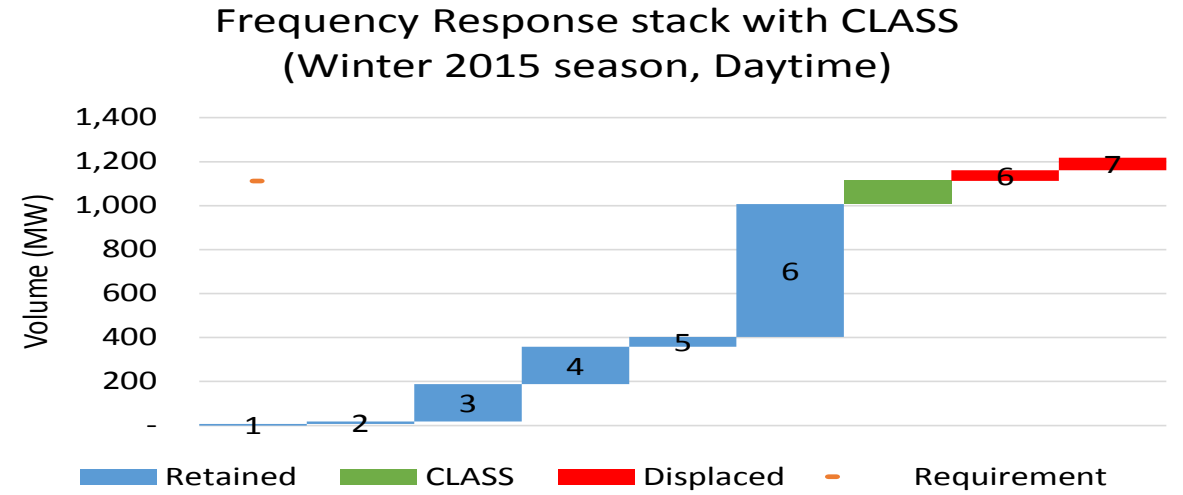
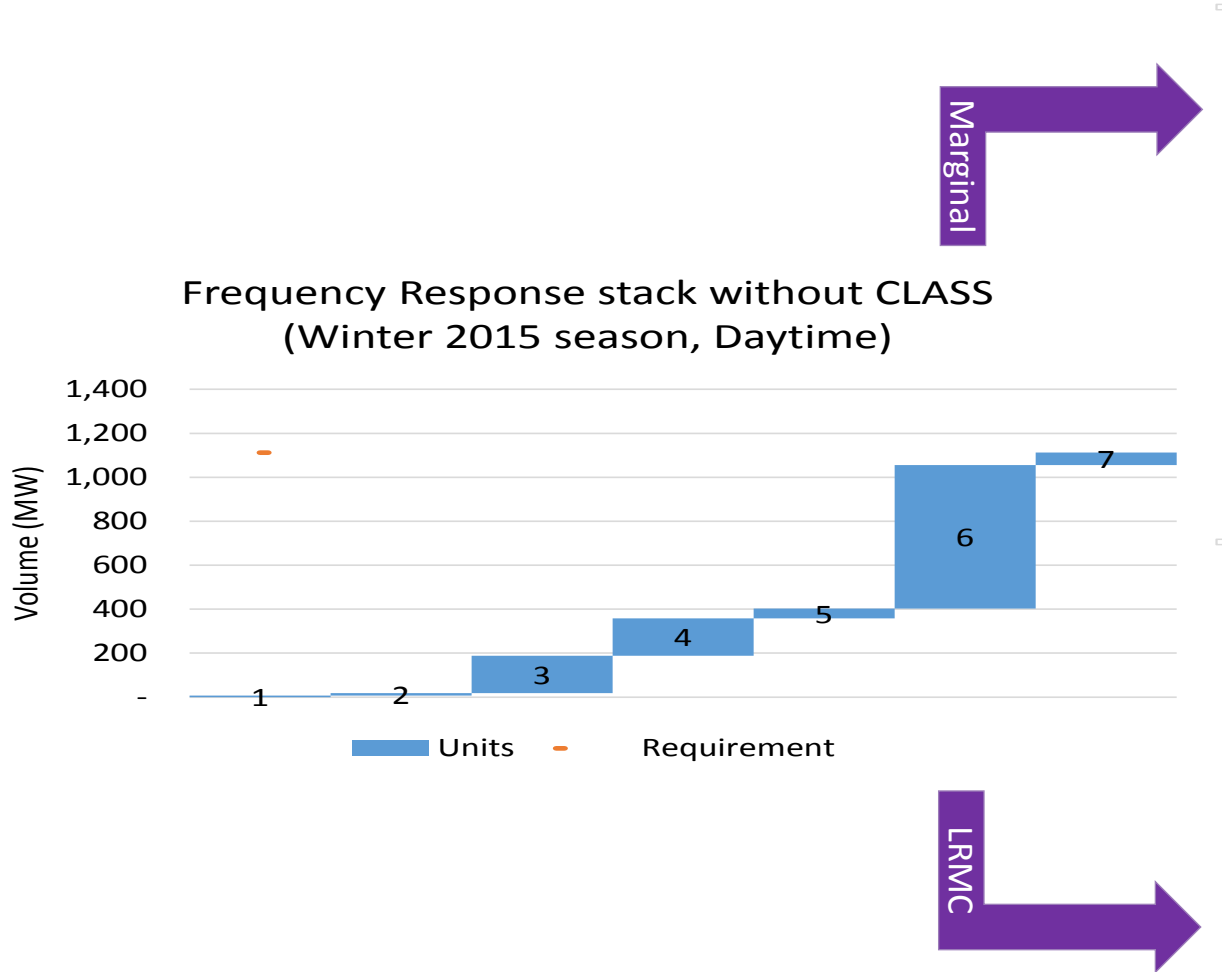


- Minimal savings in BSUoS
- Net benefit above LRMC passed to consumers via DUoS under Totex treatment and sharing factors



- Carbon emissions
 - Reduction in carbon emissions expected
 - Reduced part-loading of thermal generators
 - Reduced utilisation of more carbon-intensive providers
 - Depends on behaviour of displaced providers
- Security of Supply
 - Direct but small increase in risk of Customer Interruptions and Customer Minutes Lost (likely to be below regulatory threshold)
 - Less certain impact of displacing existing providers from balancing services
 - Uncertain interaction with OC6 requirement but likely to be neutral or possibly a positive impact

2014-15 CLASS impact – stack





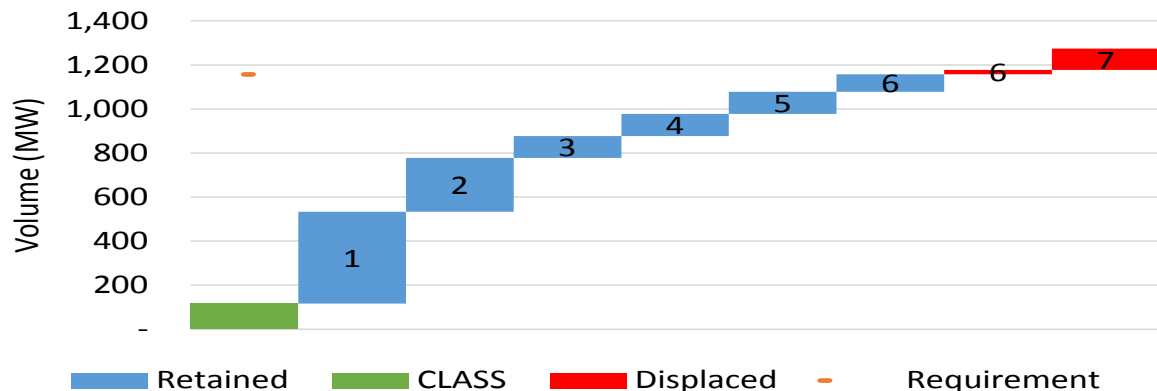
2015 (~180MW CLASS)	LRMC pricing £m (real 2015)	Marginal pricing £m (real 2015)
Cost to DNO of providing CLASS	2.4	2.4
Cost to NGET of CLASS	2.4	29.9
Displaced cost to NGET	32.2	32.2
Net NGET cost reduction	29.8	2.3

- Other quantified benefits:
 - Carbon: £82k benefit based on reduced part loading of thermals
 - CI/CML: Negligible cost (£82) since risk of fault and time to recover post-fault are both low

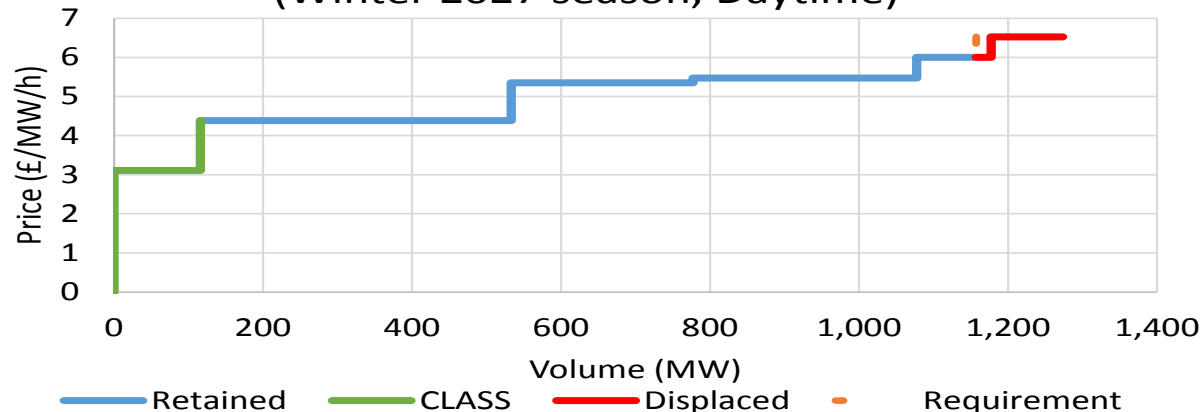
2027 CLASS impact – Frequency Response (restricted case)



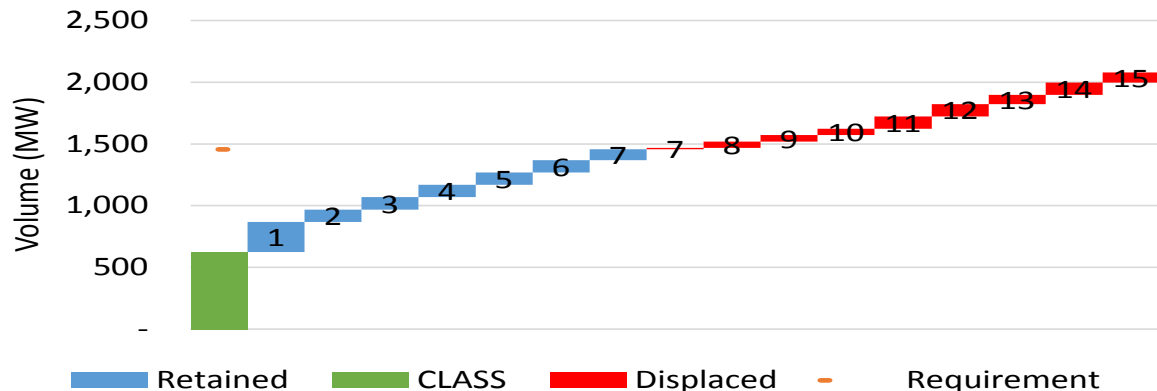
Frequency Response stack with CLASS
(Winter 2027 season, Daytime)



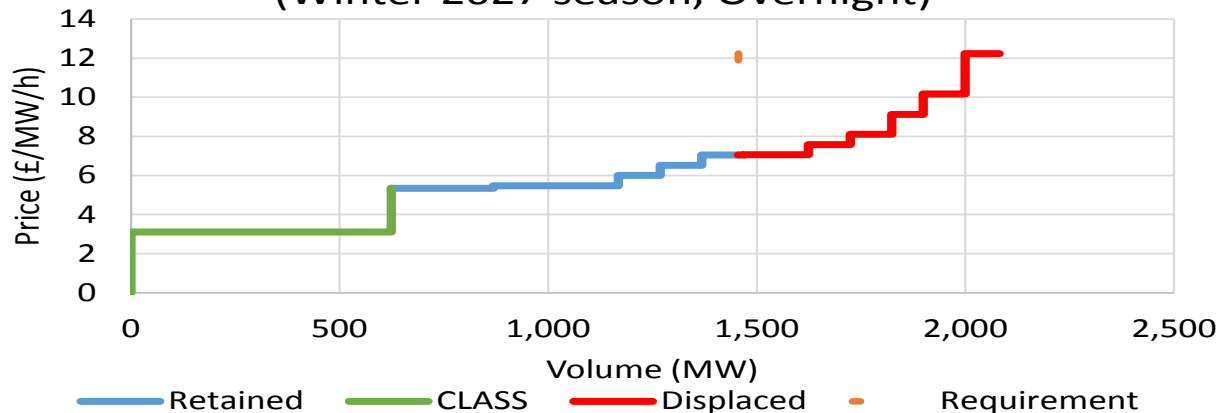
Frequency Response supply curve with CLASS
(Winter 2027 season, Daytime)



Frequency Response stack with CLASS
(Winter 2027 season, Overnight)



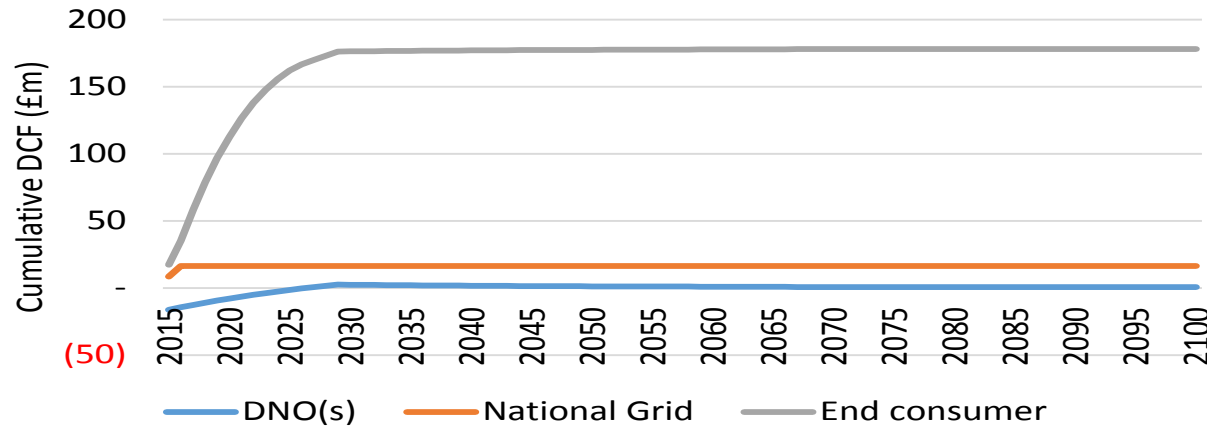
Frequency Response supply curve with CLASS
(Winter 2027 season, Overnight)



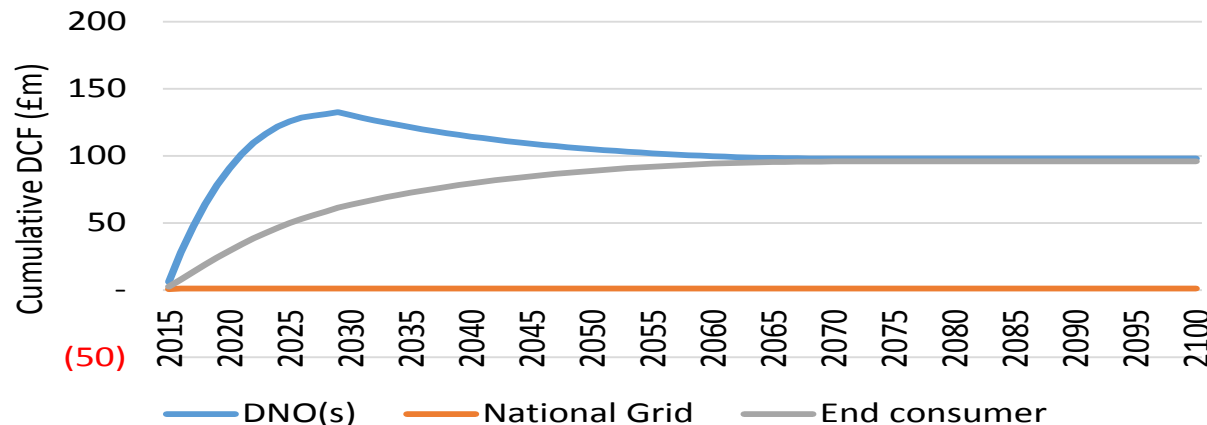
CLASS CBA – initial capex tranche



Cumulative Discounted Cash Flow by Stakeholder (LRMC pricing)



Cumulative Discounted Cash Flow by Stakeholder (Shadow marginal pricing)



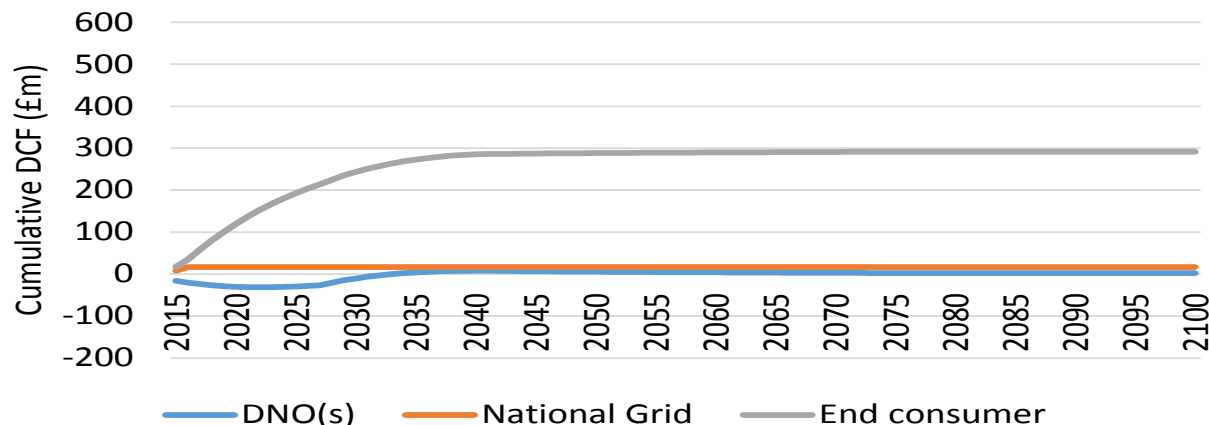
- Initial tranche only
- Cost Benefit Analysis expressed as Discounted Cash Flow
 - 3.5% discount rate
- Relative benefits depend on CLASS pricing strategy
 - Long Run Marginal Cost: DNO breaks even
 - Shadow marginal pricing has minimum BSUoS benefit but customers benefit through DUoS

Stakeholder	LRMC NPV	Marginal NPV
DNO(s)	£0.7m	£98.0m
NGET	£16.4m	£1.3m
Consumers	£178.0m	£95.8m
Total	£195.1m	£195.1m

CLASS CBA – projected deployment (restricted response provision)

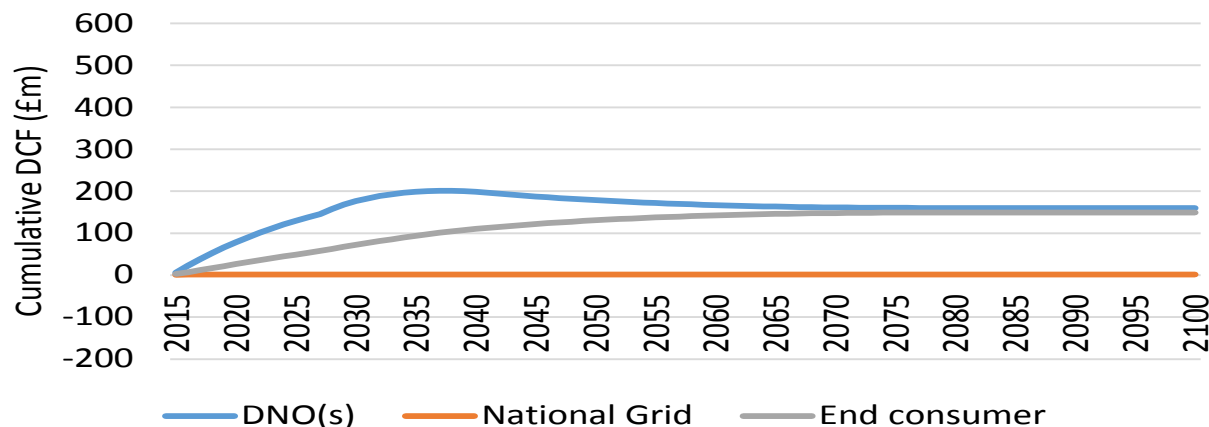


Cumulative Discounted Cash Flow by Stakeholder (LRMC pricing)



- If CLASS cannot provide dynamic and “high” response the potential market is severely restricted
- No value in deploying at more than 2,000 substations (1GW) (vs 5,900 projected) including initial 354

Cumulative Discounted Cash Flow by Stakeholder (Shadow marginal pricing)

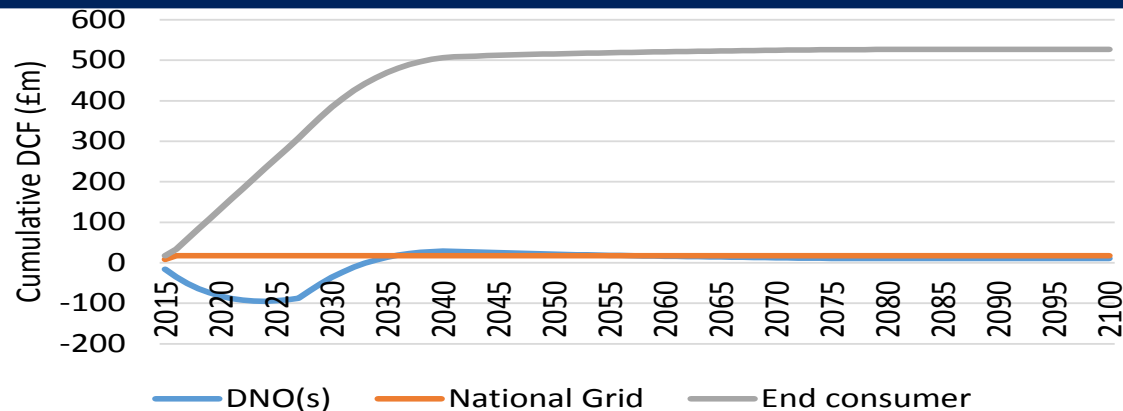


Stakeholder	LRMC NPV	Marginal NPV
DNO(s)	£2.3m	£160.0m
NGET	£16.6m	£1.3m
Consumers	£291.8m	£149.5m
Total	£310.8m	£310.8m

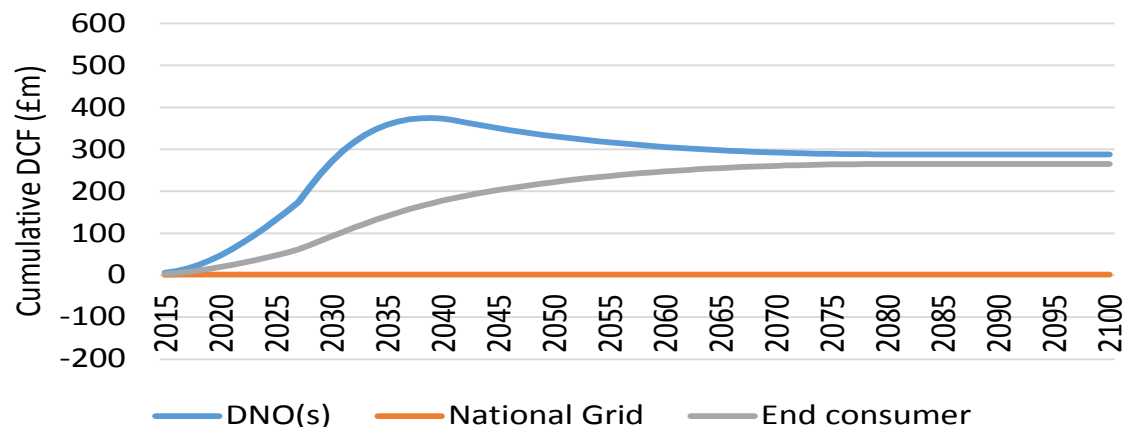
Potential benefits



Cumulative discounted cash flow by stakeholder (LRMC pricing)



Cumulative discounted cash flow by stakeholder (Shadow marginal pricing)



CLASS deployment
 354 substations (180MW) 2014-15
 5,900 substations (3GW) 2027
 Linear growth between

DNOs incurring capex until 2027

Totex capitalisation means net revenues are shared over 45 years

DNOs under LRMC break even in long run but not until 2035

Stakeholder	LRMC NPV	Marginal NPV
DNO(s)	£10.3m	£287.8m
National Grid	£17.2m	£1.3m
Consumers	£526.8m	£265.2m
Total	£554.3m	£554.3m



There is significant scope for CLASS to reduce consumer costs

Most valuable if CLASS treated as capable of providing dynamic and high response
If not, deployment of CLASS will be constrained by 2027, reducing its potential to benefit consumers

The DUoS sharing factor allows consumers to benefit under a range of pricing strategies

More consumer benefit if CLASS is priced at cost, manifesting as reduced BSUoS
Under shadow marginal price, all revenues, costs and risks shared between DNO and consumers
Note that CLASS deployment levels could vary as a function of pricing rules

Future benefits and revenues from CLASS less certain

NPV horizon does not necessarily reflect DNO business decision-making
Competitive technologies expected to drive prices down
Growth in market requirement not enough to offset this

Deployment



Securing the benefits



A key aspect for most projects is to ensure that the forecast benefits are delivered

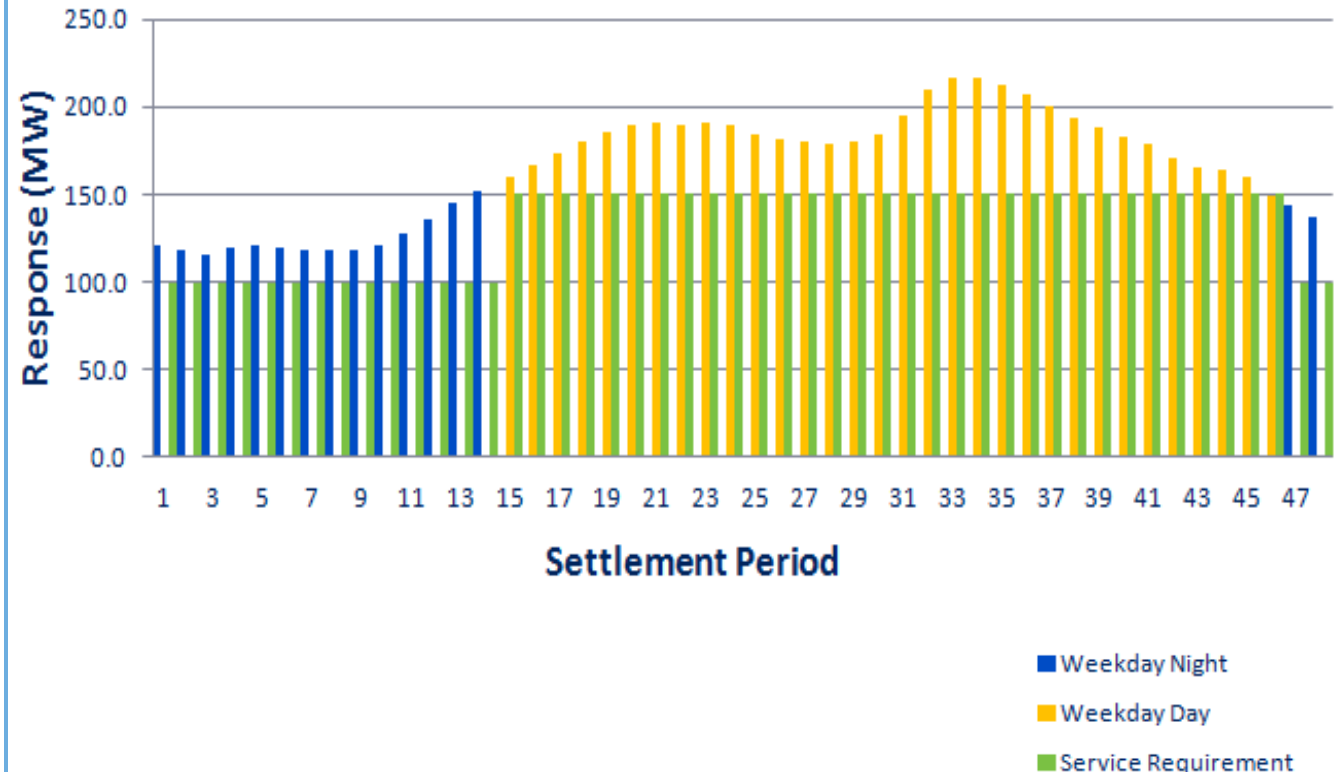
For CLASS, the main benefits to support the investment are revenues for Balancing Services

Revenues are not guaranteed. Contracts must be won in the established markets for balancing services

Service requirements are specified by National Grid

The CLASS services must be configured to deliver these services

CLASS Response – daily profile: winter



Considerations for delivery strategy



Installation work:
safety and system
risk priorities



Not all required
functionality in trial
system



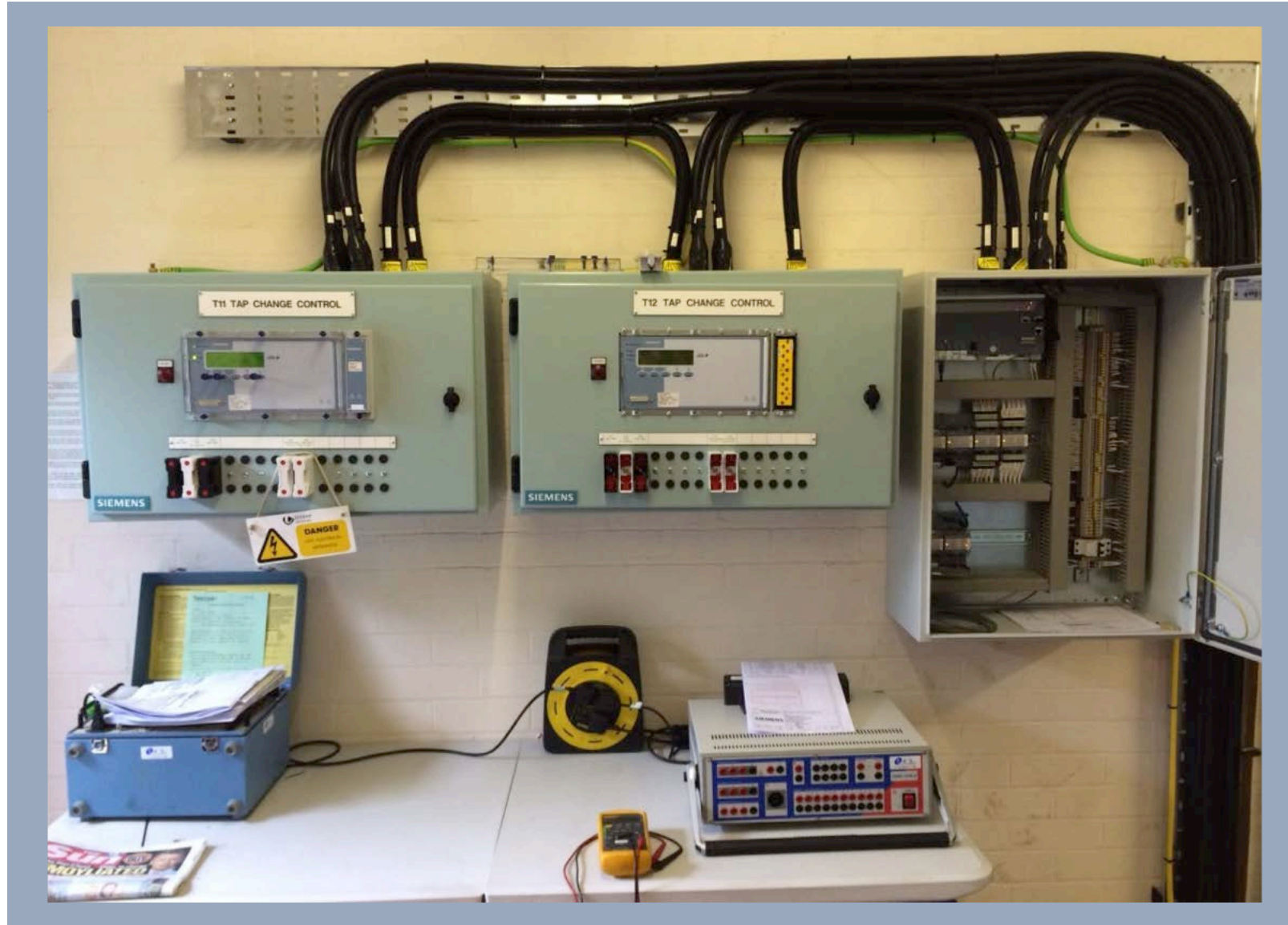
New NMS system to
incorporate smart
meter benefits: need
to integrate CLASS
functionality



Maintain Grid Code
OC6 compliance

Considered using trial equipment and extending trial sites
for quicker deployment ● Adds significant risk and cost for minimal benefits

CLASS trial equipment



Existing AVC equipment



Existing AVC equipment



New CLASS trial EAVC



Next Steps



- Initial Site Installations July – September 2017
- Dashboard development
 - Test Dashboard (Internal) July 2017
 - Full Dashboard (Schneider as part of NMS) September 2017
- Phase 1 installation at scale October 2017
- Internal Testing July – October 2017
- National Grid Testing - Response November 2017
- First Response Tender submission (monthly process) December 2017
- National Grid Testing – Fast Reserve January 2018
- First Reserve Tender submission (monthly process) February 2018



QUESTIONS

&

ANSWERS

